



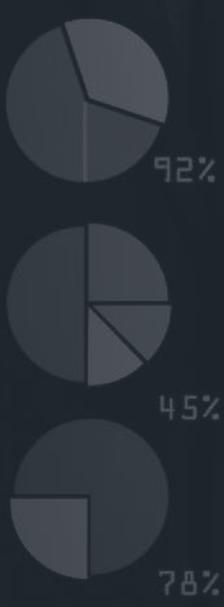
CORPORATE ADVISORY

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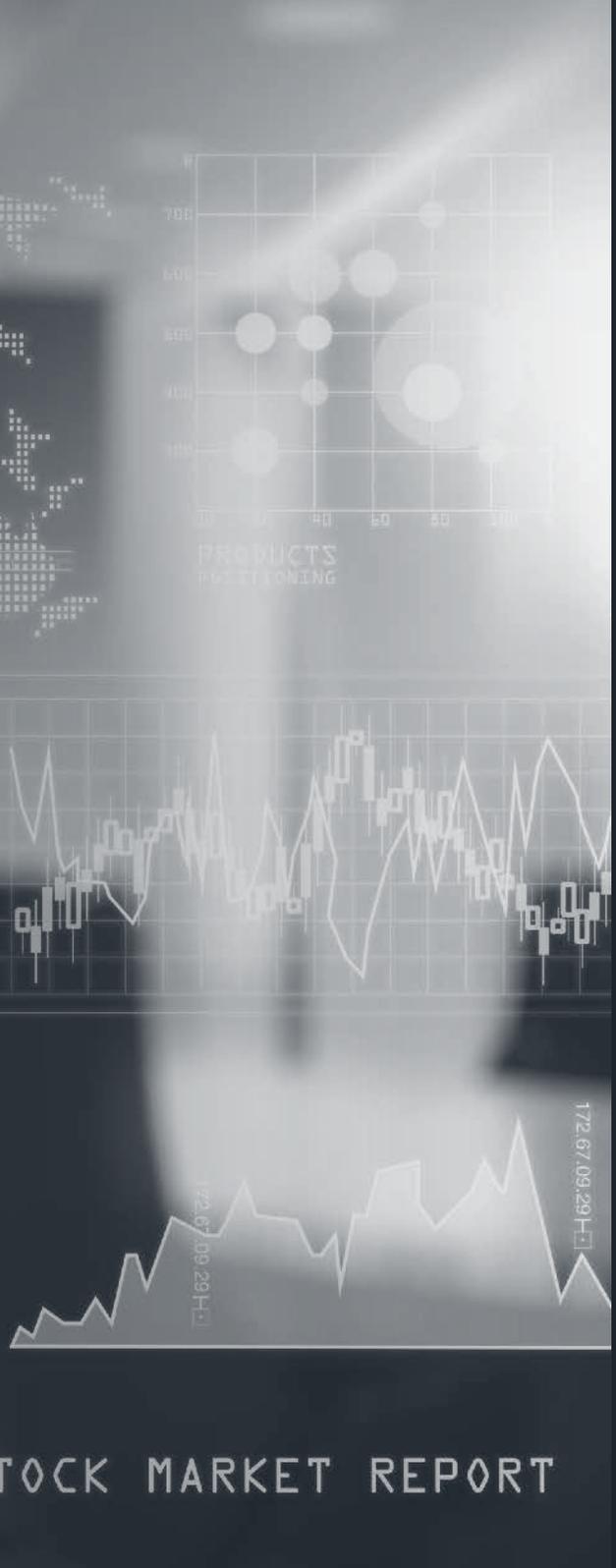
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CTMX	▲ +98.0	▲ +98.0%
CST0	▼ -0.05	▼ -0.05%
FTR	▼ -20.0	▼ -20.0%
CHK	▲ +50.0	▲ +50.0%
AVIO	▼ -10.0	▼ -10.0%
DEX	▼ -30.0	▼ -30.0%
NKY	▲ +65.0	▲ +65.0%
THLD	▲ +55.0	▲ +55.0%
OLP	▼ -15.0	▼ -15.0%
JIB	▼ -25.0%	▼ -25.0%



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BAKER YOUNG CORPORATE ADVISORY

Baker Young Corporate Advisory delivers strategic growth for listed and unlisted companies through advice, networks, capital raising and shareholder engagement, ensuring they realise their full market potential.

Standing out from the crowd

Our Corporate Advisory has been engaged in the primary and secondary capital markets for almost 30 years, specialising in smaller companies pursuing growth. We connect CEOs with shareholders, investors and brokers through tailored engagement strategies to enhance capital raising and achieve their goals.

As South Australia's premier independent advisory firm, we have the ability to transact and work in conjunction with major broking firms, providing greater access to a broad range of opportunities.

A personalised, partnership style of service, with the punch to take your business from concept to exceeding \$100 million in market capitalisation.

Through our Sophisticated Investor network and Funds Under Management, Baker Young Corporate Advisory has the ability to make quick decisions on unique capital market opportunities. In addition, Baker Young has the ability to underwrite in-house.

Our Corporate Advisory services extend well beyond deal distribution. Our clients enjoy access to our full business development services, coupled with good old-fashioned personalised service and integrity.

- Business management
- Capital structuring
- Pre-IPO, IPO and secondary markets capital raising
- Retail investor engagement
- Sophisticated investor engagement
- Broker engagement
- Marketing and communication advice
- Capital markets
- Investor relations compliance (ASX Rule 3.1) support for your Board

Partnering with you

Fundamental to our Corporate Advisory service is a commitment to a long-term, goal-driven relationship with our clients. Our knowledge and experience will support your business needs, from concept to passing \$100 million in market capitalisation. From here, our strategy extends beyond Baker Young, as we connect you with your next broking partnership to continue your progression to the ASX300 and beyond.

"It is one thing to get the attention of a stockbroker when the subject of money comes up. It is another thing entirely to get genuine interest in, and long-standing commitment to, a long-term partnership with a client company.

Baker Young Corporate Advisory falls into the latter minority. Matthew is an old-fashioned broker who is committed to playing the role of honest broker between investor and company, but modern enough to understand the nuances of the biotechnology sector and to be fascinated by it.

Noxopharm counts Matthew and Baker Young as friends of the Company".

Graham Kelly

CEO and Executive Chairman

Noxopharm Ltd

EMERGING CAPITAL MARKET SERVICES

Baker Young Corporate Advisory offer the following emerging capital market services:

Capital structure advice

- Financing alternatives including equity, debt and hybrid forms of security
- Sourcing and selection of strategic partners/investor
- Board composition
- Preparation of information memorandum, offer information statements and other sales documentation
- Preparation of term sheets and shareholder agreements
- Board and management advice in relation to corporate matters on a retained basis

Equity capital markets services - Initial Public Offerings and equity raisings

- Process, selection and appointment of external advisors and underwriters
- Management of capital raising activities for listed and unlisted companies including advice on pricing, structure, consultation with investors, preparation of marketing material and road shows
- Identifying and liaising with institutions and equity partners
- Managing book builds

Mergers and acquisitions

- Takeovers including strategy and tactics, opportunity evaluation, pricing, structuring, funding and implementation issues
- Detailed due diligence
- Project analysis and valuation
- Substantial shareholder sell-downs
- Mergers including relative pricing, structuring, funding and implementation

*Baker Young
Corporate Advisory
has been engaged in
primary and secondary
capital markets for almost
30 years, with direct
experience in retail,
institutional and
corporate markets.*



"We worked with Baker Young Corporate Advisory for a recent capital raising.

The team was great from the outset. They took a genuine interest in the work that we were doing and the story that we were looking to tell, providing excellent insight into how best to pitch the technology.

Their positive demeanor and can-do attitude meant that we felt we could achieve our capital raising goals and it brought a level of calm to situations that others would have found stressful.

They also went over and above to support the company, providing us with new ideas to assist with our digital investor relations strategy".

Dr Michael Baker
CEO and MD
SUDA Pharmaceuticals

INVESTOR AND BROKER ENGAGEMENT SERVICES

A highlight service of Baker Young Corporate Advisory is the *'Investor and Broker Engagement Program'*.

This program has been designed to support our capital raising services and drive market growth for our client's companies by 'spreading the word' to increase the knowledge and understanding of their investment proposition within the market.

Our program will support your company by building a schedule of events and messaging to support capital engagement through investors and brokers. Activities range from our leading "Meet the CEO" events to web-based presentations and broker roadshows, structured around your ASX timetables and the market conditions. At each event we gather feedback on your company to support the refinement of the investment message and improve your ability to focus time on those who want to be engaged with your story.

*Spreading the word,
driving engagement and
building excitement in your
company's proposition.*

There are many ways our Investor and Broker Engagement services can enhance your market communication and messaging, such as:

- Identifying and liaising with equity partners
- Managing your company's shareholder register
- Arranging and conducting investor presentations and road shows
- Assistance in the preparation of promotional material such as presentations and ASX releases
- Promotion of your company to stockbrokers and institutions to assist in broad-based market support
- Assistance with your communication strategy in conjunction with public relations advisers
- Design and implementation of digital IR plans including communication via social media and video media platform
- ASX Rule 3.1 and Continuous Disclosure support through our trained team members
- Corporate Advisory succession planning for transitioning you to your next brokering partner to supporting growth over \$100m

"Novatti has worked with Baker Young Corporate Advisory for over five years. The relationship has always been highly professional, yet personal.

Baker Young have provided great ongoing sage advice and continual value. Notwithstanding our later work with other advisors and brokers, we maintain a continued relationship with Matthew Baker and the Baker Young Corporate Advisory team for ongoing strategic advice and capital raising support.

Baker Young were lead manager for our IPO, three later equity raisings and a convertible note raising. We have done extensive roadshows that were arranged by Baker Young in all of the state capital cities. I heartily commend them to any growth company with a long term vision".

Peter Cook
CEO
Novatti Group Ltd

CAPITAL RAISING | LEAD BROKER TRANSACTIONS

In 2019/20 Baker Young led and participated in over \$55 million in capital raising. Our Lead Broker transactions for the last 12 months total almost \$70 million and include:

Company name	Sector	Action	AUD \$	ASX code
Nutritional Growth Solutions	Healthcare	IPO	\$7.0 million	NGS
Chimeric Therapeutics Limited	Biotechnology	Placement of pre-IPO convertible notes	\$4.3 million	Unlisted
Pan Asia Metals	Metals exploration	Joint lead broker, IPO	\$4.25 million	PAM
SUDA Pharmaceuticals Limited	Biotechnology	Lead broker, entitlements issue and placement	\$4.1 million	SUD
Whitebark Energy Limited	Energy	Underwriter, partially underwritten entitlements issue	\$1.7 million	WBE
Alexium International Group Limited	Chemicals	Placement of shares and entitlements	\$22.3 million	AJX
Noxopharm Limited	Biotech	Placement of shares	\$8.1 million	NOX
Free Eyre Limited / Peninsula Ports Pty Ltd	Infrastructure	Placement of shares and convertible notes	\$5 million	Unlisted
Novatti Group Limited	FIntech	Placement of convertible notes	\$3.5 million	NOV
Rotogro Limited	AgriTech	Placement of shares	\$2.3 million	RGI
3D Resources Limited	Mining/minerals	Placement of shares	\$2.2 million	DDD
Paterson Resources Limited	Mining/minerals	Entitlement issue and shortfall placement	\$1.9 million	PSL
Nutritional Growth Solutions Limited	Consumer product	Placement of convertible notes	\$1.5 million	Unlisted
Portalink Pty Ltd	Fintech	Placement of shares	\$1.25 million	Unlisted

"It's been a pleasure working with Baker Young Corporate Advisory as Lead Manager on the initial public offering of Nutritional Growth Solutions Limited, raising \$7 million.

The team at Baker Young were incredibly professional and we always felt like we were in good hands. Jamie Myers, who was the Lead Advisor on the deal, was personally involved every step of the way, making sure that the IPO would be a success.

Thanks to that high level of performance we were able to have a very successful listing, with great support from investors".

Liron Fendell

CEO

Nutritional Growth Solutions Limited



ABOUT BAKER YOUNG

Baker Young has been a significant part of the South Australian investment community for over 30 years. The business is proudly family owned, and the founders, Alan Young and David Baker, remain actively involved in Baker Young and the South Australian business community.

We are a full service, private client investment management business specialising in the portfolio management of ASX listed and unlisted equity investments. We are not South Australia's biggest investment company, but we are leaders in providing personal and professional service to all clients, from novices through to high net worth and sophisticated investors, institutional clients and corporate entities.

We also have an established niche within the corporate advisory community as a specialist investor in high growth and early stage investment opportunities which are identified and developed within the Corporate Advisory team.

Our team of highly experienced investment advisors have adopted the founding philosophy of good old-fashioned customer service, using the latest tools and training available. We are dedicated to providing the best financial services to meet the needs of all of our clients, and maintain the reputation of being South Australia's premier full service investment company, and the most approachable.

As South Australia's premier investment company, independently owned Baker Young Limited has been a trusted financial services provider for over 30 years.

Baker Young's experience, ability to adapt to new markets paradigms, philosophy of focused customer service, and genuine care for our clients is what differentiates us within the investment community. At Baker Young, we are proud of our reputation for being approachable and developing lasting relationships with all of our clients.

Baker Young Limited

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Share + security transactions | Portfolio management | Wealth strategies | Capital raising